

NASSIMI

RESIDENTIAL MARKET SALES REPRESENTATIVE - SOUTHEAST

About Us

Nassimi LLC is a leading supplier of premium performance upholstery textiles and faux leathers. Our product offering is comprised exclusively of performance upholstery, including:

- woven upholstery textures
- performance velvets
- performance wool fabrics
- vinyl, polyurethane and silicone faux leather
- All products are available from stock in NJ in all colors.
- Nassimi brands include
 - **Supreen** - liquid barrier fabrics
 - **Writers Block** - super stain resistant faux leather
 - **Resilience** - luxury faux leather
 - **Resilience TX** - fabrics with performance in their DNA

About the Position

We are looking for a (multi-line) commission sales representative for the residential furniture market the following geographic territory:

- North Carolina
- South Carolina
- Virginia
- Georgia
- Florida
- Alabama
- Tennessee

What You'll Do

- Call on existing Residential furniture manufacturer customers.
- Establish relationships with new customers.
- Call on furniture retailers to create pull through demand.
- Work closely with management to expand the awareness for our performance fabrics/brands in the Residential furniture market.

What You'll Need

- Existing relationships in the fabric/furniture markets, particularly with residential furniture manufacturers and retailers.
- Excellent verbal and written communication skills.
- Product knowledge of textiles and/or faux leather.
- Initiative – must be self-motivated.

What we offer:

- A competitive, growth-incentivized commission package.
- An existing customer base and significant ongoing business.
- A curated, well designed product line in a variety of product categories.
- Domestic inventory in all products.
- A showroom at Market Square Tower for Showtime.
- Marketing support.
- A respected and trusted name in the industry.

Please submit your application via email to pearl@nassimi.com.