

NASSIMI

SALES REPRESENTATIVE – SOUTHWEST

About Us

Nassimi LLC is a leading supplier of premium upholstery faux leather and performance textiles. Product categories offered include:

- Performance vinyl, polyurethane and silicone faux leather
- Liquid barrier fabric
- Woven upholstery textures
- Performance velvets & wools
- Vinyl backed fabrics
- All products are available from stock with substantial inventory carried in our warehouses
- Nassimi brands include
 - **Resilience** – luxury faux leather
 - **Writers Block** – super stain resistant polyurethane
 - **SiO** – performance silicone upholstery
 - **Supreen** - liquid barrier fabrics
 - **Resilience TX** – fabrics with performance in their DNA
- Key Markets served:
 - Contract/Hospitality fabric distributors
 - Contract/Hospitality furniture manufacturers
 - Residential furniture manufacturers
 - Marine/Boating
 - Fitness / Automotive / Bags / Specialty Manufacturing

About the Position

We are looking for a (multi-line) commission sales representative for the following geographic territory:

- Texas
- Oklahoma
- Mississippi
- Colorado
- New Mexico
- Arkansas
- Louisiana

What You'll Do

- Call on and service existing customers.
- Establish relationships with new customers.
- Call on furniture retailers to create pull through demand.
- Work closely with management to develop new customers and markets.

What You'll Need

- Existing relationships in the fabric/furniture markets with distributors and manufacturers
- Excellent verbal and written communication skills.
- Product knowledge of textiles and/or faux leather.
- Initiative – must be self-motivated.

What we offer:

- A competitive, growth-incentivized commission package.
- An existing customer base with significant ongoing business.
- A well-designed product line in a variety of product categories.
- Domestic inventory in all products.
- Marketing support.
- A respected and trusted name in the industry.

Please submit your application via email to iwan@nassimi.com.